

MINUTES OF THE BOARD OF DIRECTORS' MEETING
OF
OHIO VALLEY REGION, INC.

A regular meeting of the Board of Directors of the Ohio Valley Region, Inc. ("Corporation") was held on October 15, 2017 commencing at 10 AM at the Columbus Airport Marriott.

I. **QUORUM** – the following Board members were present:

Mr. Bob Price, Mr. Terry Miller, Ms. Gretchen Niebling, Ms. Patty Salvatore, Mr. Chris Bielby, Mr. Tom Kohl, Ms. Sandra Borer, Mr. Adam Evans, and Mr. Al Herbert

Absent Board Members: Brian H, Steve D, Gary H, Paul C, Michelle Hill

Staff Members present: Mr. Don Burroughs, Mr. Matt Milhelic, Mr. Ron Wyzynski, Mr. Dave Chapman, Miss Diane Hood

II. **CALL TO ORDER** – Commissioner Price called the meeting to order at 10:00 AM. A quorum of directors was present and the meeting, having been duly convened, was ready to proceed with business.

III. **REVISE/APPROVE PREVIOUS MINUTES** – The minutes of the June 2, 2017 meeting were approved: electronically, June, 2017.

IV. Commissioner Price reviewed the agenda and welcomed everyone to the meeting.

V. **GUEST:** Introduced by Tom Kohl. Sean McMorrow wants to run a tournament in our region January 20 and 21, 2018 – He spoke on tournaments East, based out of Baltimore. Dayton Courts, 5 courts if needed, 3 potential sites if needed, participants 12-13 year olds, 15-16 year olds and 17-18 year olds will all be at convention center. Will try to keep all in one venue. Commissioner Price confirmed that all OVR requirements are met for this tournament. (No admission charged, per must have 20 courts to charge admissions) -- Board Approved. Question – Why was tournament published first before confirmation? A Mistake. Comments by Commissioner – “Want this to be a positive event all the way around, Tom Kohl will monitor. Commissioner also raised possibility of expansion of OVR Convention Center events using Toledo venues as well as Charleston, WV. Lakeshore region is struggling with AAU event competition. Hosting a large OVR event in Toledo may assist in USA program development in the area.

VI. **REPORTS** –

OVR BUSINESS REPORT - Mr. Ron Wyzynski

Guides – a few available.

Rule Books – 500 taken, 500 used later. He is holding back a few. 10 cases of Rule Books available, today. Most regions do 3-5 books per team, per region. However, if someone wants a rule book, we will provide. Mr. Don Burroughs also mentioned the online version, which many prefer. Primary use of book is to check out “rule changes” for current year.

AUDIT – Commissioner Price gave update. Ken Douglas continues to complete audit. As of this date audit firm will be at January meeting to make their presentation of the audit. They will provide copies at the end of November to the Commissioner. Commissioner will provide copies to board members prior to the firm’s presentation in January, 2018 so directors may have at least 6 weeks to study before discussion and acceptance.

Regarding the Dayton Juniors – 5 year relationship. It is a mutual satisfactory contract that can be canceled at any time by either party if dissatisfied. Will continue to be a rental event. Working crew will be the same. Only supervisors will be sent to Cincinnati. If it should be more than 50 courts, Mr Wyzynski has an adjacent venue available. Concern is that Cincinnati courts must be loaded by 11:59 on Sunday night. In Columbus, the OVR has the facility contracts. IMPORTANT: It is a cooperative event.

PRESIDENT’S EVENT - Al Herbert confirmed he is only doing the Columbus event. Mr. Wyzynski indicated the event is a give and take. Please see doc attached.

FINANCES – Mr. Wyzynski reported:

- \$267,529 in day-to-day account as of 10-10-2017. Outstanding expenditures are the Sport Courts, carpets, etc. – These all come from savings.
- SELLING COURTS: used courts can be sold for approximately \$7500 per court. These sales would allow OVR to buy new courts using revenue from equipment sales. Commissioner would like to set up a plan to buy new equipment. Existing equipment is exhibiting wear and tear. He encourages proceeding with selling equipment. Some existing courts are 15 years old. Ten to fifteen years is estimated max for mobile courts.

CONVENTION CENTER – Mr. Wyzynski will be meeting with Sue Graves in-person before events and email meeting post event. The assumption is that the facility will be totally up-to-code and all issues resolved. Last year’s issues should be remedied. There should be no issues with docks. Also, a satellite storage area is available now. MEDICAL ICE – this was an issue. Mr. Wyzynski will now outsource ice. CHAIRS – They will put the chairs up for us. But when event is done chairs need to be stacked ready for crew to clean up. Instructions to observers: National Events will have chairs provided. Sue is working on the convention center taking care of the chairs. (An ongoing discussion with GCC will dictate how we proceed.) We will know by October 18th if she is able to provide this service. USA VOLLEYBALL - National Championships for Boys are in Phoenix Girls are in Detroit. Sports Imports have ask for all portable systems to be used at OVR events. BOOKING: Convention Center is booked for 2019, 2020 and 2021. MARATHON WINTERFEST and the 18^s qualifiers will be back-to-back events.

SEMI-ANNUAL MEETING IN DENVER-USA V – COMMISSIONER’S REPORT.

- SAFE SPORT – if you have it you are ok. If not you will need to retake. Impact Certification will not include Safe Sport Certification; the Safe Sport materials have been removed from the Impact Certification Course. Safe Sport Program is the right thing to do. It is a great program. The USOC has passed it down to a Safe Sports’ Center. This means some issues are now placed back on the Region for resolution. Sexual claims will be handled by USOC. A hand book is in the works. Diane Hood will

now be working with the investigation. Commissioner is the judge. No one on the board should be part of the investigation since it is a conflict of interest.

Commissioner Price has requested confirmation from Ohio State Attorney General for liability. Waiting response.

- INSURANCE – No increases to the regions. RVA holds the Excess Insurance Fund, over \$1.2 million for future insurance increases. CONTINGENCY FUND is in excess of \$13,000. Fund is generally used for attorney fees.
 - NCSI – Has been purchased by Sport Engine/AES owned by NBC. Sixty-six applicants were denied last year nationally for background screen. Criteria is set up by RVA. One was denied for our region. Motion came down: Wanted all felonies to be included. Was voted down. RIGHTS: RVA has no right to appeal or to change. Turn around time should be less than 3 Business Days.
 - OHSAA -- Commissioner Price has facilitated document for clarifying OHSAA policies involving club volleyball. Not fully executed yet. He will meet with them once a month beginning January to alleviate future issues. If Boys become an Emerging Sport – OHSAA will conduct state tournament this year. They will run the championship. NO CLUB-ORGANIZED VOLLEYBALL ACTIVITY DURING THE SEASON. The OHSAA is making a concerted effort to enforce this compliance issue.
 - HIGH PERFORMANCE – (Michelle has been in hospital, possible back surgery. Mr. Wyznski would like to know when someone is in the building so he can apprise Sue of this event. It now needs to be in the contract. FINANCIAL FIGURES: Try Out Fees, beside the \$40,000 all excess goes to HP. Question raised that this money might be spent better on another event. Mr. Wyznski would like to explore other possibilities. How many teams should we support? Boys HP/Glenn Freed – youth team and national team -- National Division had 10 teams. OVR finished 6th. Held 3 tryouts. Had 57 juniors participate. There were thirteen regions that sent boys’ teams to HP event. Girls’ HP/Sandra Borer – Now offer Future Select. Development Camp this year. 3 day camp. Originally wanted 50 but had to cap at 78 participants. (Discussion ensued on who to support and pros and cons of making changes to our support.) Mr. Al Herbert input that our \$40,000 was roughly half of what was spent last year.
- Original Motion: To drop OVR support of the HP program. WITHDRAWN By Mr. Miller.
- Motion #1: Ms. Borer made the motion to continue support for the HP Program in 2017-2018 with no more than 4 teams up to \$10,000 per team or \$40,000. Seconded by Ms. Patty Salvatore
Motion carries. 5/5 with tiebreaker vote cast by Mr. Wyzynski.
- Motion #2: Mr. Evans made the motion for the Ohio Valley Region (OVR) to pay the entry fee to the Boys’ or Girls’ Junior USAV Indoor Championships for any team that earns a qualifying bid at any USAV qualifier event. Seconded by Mr. Terry Miller
Friendly amendment: “That teams must comply with OVR requirements.” Accepted.
Discussion -- Potentially could be \$60,000.
Motion fails. 5/5 with tiebreaker vote cast by Mr. Wyzynski.
- Motion #3: Mr. Evans made the motion for the Ohio Valley Region (OVR) to pay the entry fees for the teams that qualify for the Boys’ or Girls’ USAV Junior Indoor

Championships. Open teams and division winners will receive full entry fees paid. All others will receive 50% of fees paid. This is for the year 2017-2018

Motion carries. 8/2

- IAB -- Junior Athletic Board early signing proposal was tabled. (Recessed to discussion called by Commissioner.)

GREATER COLUMBUS CONVENTION CENTER – Special Presentation

Linda Logan -- Team Columbus -- Introduction of all persons around the table. Feels OVR is a huge part of city economy

Kathy Lutz – sales manager at Convention Center

Val - Hyatt -- Will not change any arrangements with Hyatt – but looking to find a venue to gather the data from all hotels. Nothing has to change. But it will require a dedicated effort because there will be pushback.

Points of discussion:

- Block of rooms. When space can be booked, etc. Protection of dates is a priority. Proposal is to put together an adhoc group to work with Linda, Kathy and Judy.
- Kathy Lutz indicated reason for housing forms. They are hosting ASAE, August 2019. (Anyone who books this event tends to see a half a billion dollars over next year from this event.) They want to be sure OVR is accommodated as the city gets more and more busy. OVR is close to the 7500/10000 participant range. The urgency is proving to the CBA that OVR books 7500 to 10,000 per event. Right now it is just showing a minimum number.
- Val spoke of her affiliation with OVR on bookings. Hyatt is the only contracted hotel at this time with OVR. Need to gather data on how many rooms are actually being booked.
- Goal is to find a general booking organization that books all nights, from all hotels. So data can be easily compiled.
- Mr. Wy made the question to see that we are booked with no problems through 2018. Everything is booked. After 2019 there may be an issue.
- Adhoc committee: Bill Zehler, Al Herbert, Gretchen Niebling, Michelle Hill. This will possibly create a Housing Agency from the Board. Goal is to meet between now and January to corroborate this going forward for discussion by Board. Al will set up a list serve to bring this group together.

Commissioner Price made observations that we need to find a way to comply with data collection so that as 2020 and going forward we are able to show that the OVR is a viable tenant for the Convention Center. It will not be a Pay to Play. That will need to be communicated to teams and coaches. Committee will move forward with discussions and report back to Board.

Sales Team for OVR APP IMPLEMENTATION– Damon Cockrell Pocket Marketing Group (Andy Marks) Market Enterprise Technology for small organizations. 80% of time on cell phone today is on an APP. The direction of technology. For the OVR – organized sports. No longer from a desktop. Sample shown was the Advancement Academy Volleyball. (You may search your apps for a working app of this program). Use of a Geo Fence to communicate to entire population within that grid. Example – change in courts can be immediately communicated, or results can be simultaneously posted. Gave a presentation of what an APP for OVR would actually look like. Nights, where, when, who’s playing, results, cost, hotels, vendors, other competitors. It is based around the HUB. This is a comprehensive app for sales, registration, online training. Etc. Retailers will pay to advertise on your APP. Has an extensive live video streaming and photo gallery. Gives remote access to family and friends any place in real time.

RE: Website. The web experience and the mobile app are entirely different. Our current website is rich and well-presented, but it is not a mobile-compatible site. Current website can be integrated with the OVR website, but will need enhancements. But most likely will need to be upgraded to a mobile experience base.

Mr. Burroughs ask “What is the benefit to using a Mobile APP versus making the OVR website a mobile version?” Essentially the Mobile Web vs Mobile App. Short answer is that the longevity of participation is higher than mobile web and in turn increased revenue as well as push notifications for future growth.

Cost: \$4,000 to \$5,000 APP. But any app can be built at any time.

Board response: Mr. Chapman made the comment that valid point is -- OVR needs to be more mobile friendly. Commissioner Price feels it definitely warrants further research. Chris, Don, Al and Matt should head up discussion on this. General consensus is that this is good.

JAB PROPOSAL – Early signing option for National Level programs. Commissioner Price opinion: He opposes the proposal. (Because of his experience with calls from participants) Feels it is best for the kids to not do this.

The motion is to accept the JAB PROPOSAL:

Motion fails 10/0

WEBPAGE/REGISTRATION – Mr. Al Herbert. National HP qualifier. Incorporate various events for registration. Girls scheduled for morning and off in afternoon which may encourage more boys to come.

Canceling national challenges: Major events will continue. Just not enough weekends for scheduling the smaller events. JVA is impacting us with the high end events using those as their play dates. Winterfest is filled with more age groups because teams are going to Rock and Rumble.

- Bryan’s clinics are in place. re: Lake Shore -- Need officials in bordering regions to assist OVR.
- What halls do we have for weekend in April for OVR Championships? B C D
- Commissioner thanked Al for accompanying him to the meetings in Colorado.

SCORER/REFEREE CHAIR/CLINICS Mr. Terry Miller.

- Enough need in Toledo for a clinic.
- Not going to use the "PURPLE" card – which is officials use for an unruly fan. Commissioner voted a no on use of this card. They are not "police".
- Mr. Wyzynski commended Brian H. and Mr. Miller on supporting our officials with shirts and the best value for their purchases. Volleyball Academy is available for members at a discounted fee.
- Old style shirt MAY be worn this year.
- Commissioner reported RVA *testing rule* says an illegal player on the floor is a 1 point deduction; will be used in OVR 2018.

OVR CHAMPIONSHIPS/NEW CLUBS, GIRLS– Mr. Bill Zehler, Girls Program Director This year is April 13, 14 and 15 of 2018. Original dates for OVR were bumped. Entire tournament is built. Earliest ever. Several new small clubs and new directors. Sent 25 of the ASEP courses out to these new clubs.

ISSUE: Some players have signed up for clubs. But rumors fly that the club is going to close. Problem is that if the club closes, those players that had signed are left with no club. Commissioner is working with clubs to rectify situation.

BOYS FALL PROGRAMS/OVR CHAMPIONSHIPS -- Matt Mehelic. Concern is boys playing with girls on coed teams. Ruling is they have to finish their spring program first. This is permitted for 12 and under. WebPoint has made it easier to register. But not everyone uses it.

OVR Championships set for Boy in Dayton. Lots of new clubs in Cincinnati, Dayton and Mansfield.

We are 5th in the country this year, should pass Badger Region.

Growth plan is to support this coed movement to promote higher involvement.

COACHES EDUCATION - Mr. Dan Burroughs Impact Clinic Schedule -- now 4 hours. Live impact clinics being offered. Local clinics will be scheduled as well. Next year clinics will be offered to USVA members for free. CAP clinic was not supported, so clinic was canceled. May shoot for January rather than a summer offering.

Educational Opportunities:

- Cleveland, partnerships -- unlimited premium content
- Ohio State /Focus 3 based out of Westerville (E+R+O)
- The Art of Coaching is still very interested in working with OVR.

High School Coaches can now coach 3 of their kids on their high school rosters. Commissioner indicates the OHSAA says coaches can now coach multiple age levels with only 3 per team. No more than 3 rostered players are permitted to practice on one court.

Coaches are now required to get cardiac training -- "The Lindsay Law" Now Non-scholastic coaches says they have to watch the video and read the literature. No way for tracking this. OVR is NOT responsible for enforcing this. Mr. Price has verified this.

BEACH DIRECTOR - Mr. Chapman – Tournament report. Most boys ever. Most growth came out of Cincinnati and Cleveland.

Winter Beach season. Qualifier in January. Next year in summer May qualifier in Cincinnati, June Columbus and July Cleveland. American Beach Tour has some coordination issues. Mr. Price will bring Mark here for a meeting to coordinate. Using STRAUBS indoor facility.

HP Beach – Mr. Chapman is just checking this out at this time. Looking to see how OVR might participate. There will be a national ranking program.

BEACH OFFICIALS CHAIR - The Commissioner brings this up for discussion on Board's feeling on need of this position. Discussion will be continued to November.

Use of USA Volleyball Logo – branding committee shared restrictions which makes use of logo very difficult. Looking to check out loosening restrictions.

Also -- USA Volleyball has partnered with a Scouting Service. Now there is a check box that "I would like to play in college." Kids are getting called on their cell phones from recruiters. Who exactly is doing this? They want this question changed. Inappropriate for unknown adults to be calling juniors.

SOCIAL MEDIA – Ms. Sandra Borer.

- Has sent a survey out to all participants. Sampling of results (See Ms. Borer for results.)
- Need to have parent page revamped in simple bullet points for pertinent information and ease of compliance.
- Ms. Borer also requests questions from parents, players, club directors to take to OVR Board. She requests the courtesy from Board that she is the messenger of these questions and that things may need to be changed. Mr. Mihelic commended Ms. Borer on increased visibility on Social Media.
- Commissioner asks that anything you put out on Social Media is verified before making the statement or announcement.
- What can be done more than an incident report for infraction of rules? Commission responds that the OVR cannot be the keeper of ethics. It's a tough situation.
- What can be done about clubs out of region that are hosting tryouts. Any kids may tryout wherever they like. The Commissioner requires OVR clubs to honor tryouts policies of bordering regions.

LEGAL CLARIFICATION – On review: The OVR Bi-Laws Operating Code relative to a Director's responsibility in any conflict of interest regarding a Director's participation in JVA as provided by Mike Fultz, OVR Attorney:

On council of Mr. Fultz the Operating Code does not address this matter, but the OVR Bi-Laws do to a certain extent. The OVR Bi-Laws in Article I, Section (A) provide that the OVR has the responsibility to promote and develop the sport of volleyball. Article IV Section (B) provides that all OVR members must "support, in word and action, the policies, goals, and programs of the OVR." Participation in JVA does not seem to be contrary to the stated OVR Mission to promote and develop the sport.

"I do not find anything that prohibits OVR Members' or Directors' participation in JVA Events. I find nothing that defines an OVR Member's participation in JVA as a prohibited conflict of interest. For those persons who satisfy the requirements of the OVR, I find nothing in the OVR Governance Documents to prohibit them from also being members of JVA.

The OVR Bi-Laws in Section 5.06, provide a mechanism for removing a director, if 2/3rds of the Board agree by a vote the removal of the named director is in the best interest of the OVR. Directors have a duty to refrain from making decisions that are arbitrary and capricious, so there is some danger in removing a Director on the basis of acts where the OVR Governance Document does not prohibit such acts.” (Mr. Fultz)

STATEMENT of OFFICIALS – Independent contractor status is getting clouded all across the country. USA Volleyball is investigating how it impacts the local regions.

Next meeting, Monday, January 15th, 2018 Spring: June 1, 2 and 3, 2018

There being no further business, the meeting was duly adjourned. Motion by Director Terry Miller Second – Director Chris Bielby

These minutes are certified by Molly Mautz.

Molly Mautz